

**ITEM OPPORTUNITY SYNOPSIS:**

Magnets for Motors

2021-001

Supplier Scouting Number

<b>TECHNICAL INFORMATION:</b>	<b>1. Describe the item:</b>	<b>Please describe the item application/ the end use of item.</b>
		Ceramic magnets used on permanent electric motors.
	<b>Provide the item number if applicable: (N95 Mask vs Protective Mask).</b>	
	N/A	
	<b>2. Summary of Technical Specifications and Performance Requirements:</b>	<b>a. Provide dimensions / size / tolerances / performance specifications for the item.</b>
		See the attached engineering drawing for specifications.
		<b>b. List required materials needed to make the product, including materials of product components, if applicable.</b>
		Various grades of ceramic magnet material
		<b>c. Are there applicable certification requirements to supply this item? (i.e. ISO certification) Are there any applicable regulations that apply to the production of this item? (i.e. FDA regulations or EPA regulations) Are there any other standard requirements? (i.e. ASME Standard, IEEE Standard) Please specify.</b>
		N/A
<b>d. Describe the manufacturing processes (elaborate to provide as much detail as possible).</b>		
Similar to making bricks, the ceramic magnet powder is pressed to the required shape, such as an arc. Then the pressed magnets are sintered in an oven and become very hard. There is a grinding operation that finish grinds ID and OD. Normally these finished magnets are magnetized by the customer when assembled into the motor.		
<b>f. Additional Comments:</b>		
<b>Is there other information that would impact the item's performance or usefulness? Please explain.</b>		

<b>BUSINESS INFORMATION:</b>	<b>Potential Business Volume Estimate (i.e., # Units Per Day, Month, Year):</b>				
	Approximately 250,000 per year of various sizes.				
	<b>Target Price / Unit Cost Information:</b>				
	Flexible and negotiable.				
	<b>Delivery Requirements:</b>	<b>When is it needed by? (Immediate, 30 Days, 6 months, etc.)</b>			
		No immediate need. Company buys from China now and wish to buy magnets from a USA supplier.			
<b>Describe packaging requirements (i.e., individually/ group packaging).</b>					
Boxes on a skid. Typically very heavy product.					
<b>Where is this opportunity located? Is there a preferred shipping proximity - if applicable?</b>					
Deliveries expected to be made to company's location in Watertown, NY.					
<b>Additional Comments:</b>	<b>How long would you like to leave this opportunity open to the National Network?</b>				
	<input type="checkbox"/> 3 days	<input type="checkbox"/> 5 days	<input type="checkbox"/> 7 days	<input checked="" type="checkbox"/> 10 days      _____ Other	
	<b>Is there other information you would like to include?</b>				

Photos or diagrams of the item (helpful but not required).

# FERRIMAG 7B

## TECHNICAL DATA

### NOMINAL MAGNETIC PROPERTIES

Br	3800 Gauss	380 mTesla
Hc	3500 Derstedts	275 kA/m
Hci	4000 Derstedts	315 kA/m
BHmax	3.3 x 10 <sup>6</sup> GDe	26.2 kJ/m <sup>3</sup>
OPERATING POINT FOR MAXIMUM ENERGY PRODUCT		
B0	1900 Gauss	190 mTesla
H0	1750 Derstedts	140 kA/m
PERMEANCE COEFFICIENT AT B0/H0	1.08	
REVERSIBLE PERMEABILITY	1.05 - 1.07	
(RECOIL PERMEABILITY, $\mu_{rev}$ )		
REVERSIBLE TEMPERATURE COEFFICIENT OF Br	-0.20%/°C (-60° TO 100° C)	
REVERSIBLE TEMPERATURE COEFFICIENT OF Hc	+0.35%/°C (-60° TO 100° C)	
INTRINSIC COERCIVE FORCE		

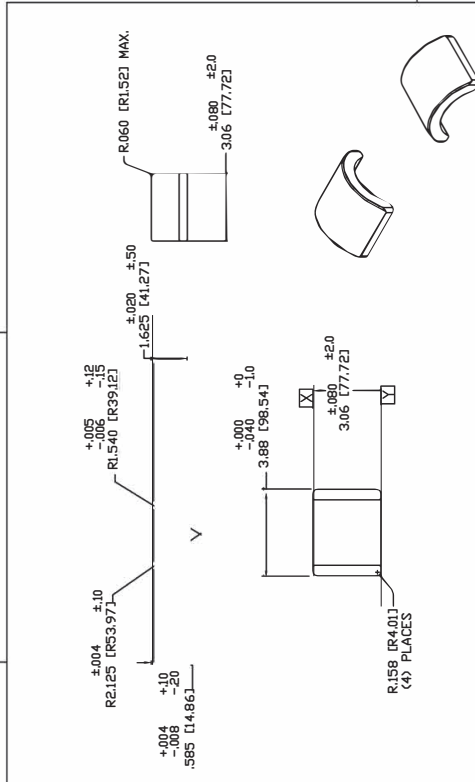
### TYPICAL PHYSICAL PROPERTIES

NOMINAL CHEMICAL COMPOSITION	Fe0.3
DENSITY	174 lbs./in <sup>3</sup>
CURIE TEMPERATURE	842 °F
RECOMMENDED MAXIMUM OPERATING TEMPERATURE	480 °F
SPECIFIC HEAT	715 - 835 J/kg°C
THERMAL CONDUCTIVITY	4.5 W/m°C
COEFFICIENT OF LINEAR EXPANSION (25°C TO 200°C)	>10.6 $\mu\text{m/m}\cdot\text{cm}$
ELECTRICAL RESISTIVITY	

### MECHANICAL PROPERTIES

YOUNG'S MODULUS	25 X 10 <sup>7</sup> lbs./in <sup>2</sup>	1.7 X 10 <sup>11</sup> N/m <sup>2</sup>
COMPRESSIVE STRENGTH	20 X 10 <sup>5</sup> lbs./in <sup>2</sup>	1.3 X 10 <sup>9</sup> N/m <sup>2</sup>
TENSILE STRENGTH	4.0 X 10 <sup>3</sup> lbs./in <sup>2</sup>	2.7 X 10 <sup>7</sup> N/m <sup>2</sup>
FLEXURAL STRENGTH	9.0 X 10 <sup>3</sup> lbs./in <sup>2</sup>	6.2 X 10 <sup>7</sup> N/m <sup>2</sup>

MOST PERMANENT MAGNET MATERIALS ARE A CLASS OF MATERIALS THAT LACK DUCTILITY AND ARE INHERENTLY BRITTLE. SUCH MATERIALS SHOULD NOT BE DESIGNED AS STRUCTURAL COMPONENTS IN A CIRCUIT. MEASUREMENT OF SUCH PROPERTIES AS HARDNESS AND TENSILE STRENGTH ARE NOT FEASIBLE ON COMMERCIAL MATERIALS. WITH THESE INHERENT CHARACTERISTICS, THEREFORE, THESE MATERIALS MAKE MACHINING IMPRACTICAL EXCEPT BY THE USE OF ABRASIVE GRINDING METHODS.



### NOTES:

- VISUAL IMPERFECTIONS NOT AFFECTING MAGNET PERFORMANCE WILL BE ACCEPTABLE.
- PART MUST PASS THROUGH A GAGE WITH AN OUTSIDE RADIUS OF 2.129 AN INSIDE RADIUS OF 1.545, AND AN OPENING OF 3.884. MINIMUM LENGTH OF GAGE TO BE 3.140. GAGE MUST ALLOW FLAT LEG TIP.
- BACK FLATNESS NOT TO EXCEED .010 TOTAL.
- MAGNETIC CERTIFICATION REQUIRED WITH EACH SHIPMENT.
- RADIAL ORIENTATION REQUIRED.
- SURFACES X & Y TO BE PARALLEL TO EACH OTHER WITHIN .030.

MATERIAL SPECIFICATIONS (SEE ATTACHED DATA SHEETS FOR ADDITIONAL SPECS)	
NOMINAL VALUES	
Br	CHINA (GRADE FM-7B) 3800 GAUSS (NDM)
Hc	TDK (GRADE M-9) PART #01282B436C 3700 GAUSS (NDM)
Hci	3500 DERSTEDTS (NDM)
BHmax	4000 DERSTEDTS (NDM)
	32 x 10 <sup>6</sup> GAUSS-DERSTEDTS (NDM)
	4200 DERSTEDTS (NDM)

UNLESS OTHERWISE SPECIFIED:	NAME	DATE
TOLERANCES:	DRAWN	12/7/10
ANGULAR: ±1/64"	CHECKED	
ONE PLACE DECIMAL: ±.020"	DATE STAMP	
TWO PLACE DECIMAL: ±.010"		
THREE PLACE DECIMAL: ±.005"		

WWW.CURRENTAPPS.COM	TITLE: (B) CERAMIC ARC
MATERIAL:	SIZE DWG. NO. A 20816-13
(PART USED ON MODEL NUMBER)	SCALE: 1:1
PROJECT NUMBER: 1192	SHEET 1 OF 1

275 BELLEVUE AVENUE SOUTH	WATERTOWN, NY 13601
PHONE: (315) 788-4689	FAX: (315) 788-4693

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